

## Human Behaviour Change and Legislation



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Human Behaviour Change for Animals

AWSELVA

[www.hbcanimalwelfare.com](http://www.hbcanimalwelfare.com)



What have you tried to change?

Did you have the knowledge?

Did you have a reason? Know the benefits?

Was it easy?

Why not?

And yet....



## Human Behaviour Change for Animals (HBCA)



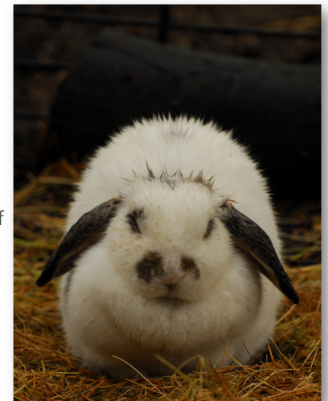
Discover - Engage - Impact



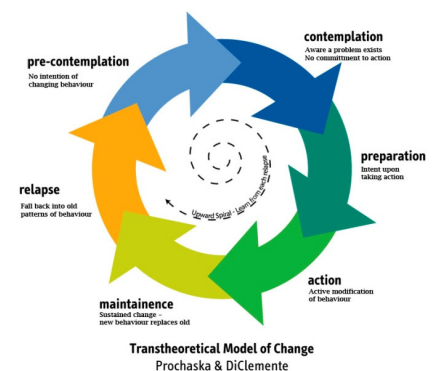
## The Four Pillars of HBC

- The process of change
- The psychology of change
- The environment for change
- Ownership of change

These pillars go across the levels of HBC – from an individual, to community to mass change.



## P1. Process of change – Stages of behaviour change





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## P1. Mind the gaps...

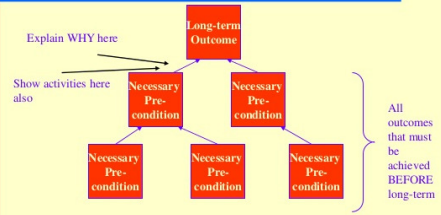
- Education – behaviour gap
- Legislation – behaviour gap
- Intended 'planned' behaviour – actual behaviour gap  
"Knowing - doing gap"
- "Desired behaviours need to be modelled, rehearsed and reinforced not just explained" (Kerr *et al.*, 2005)



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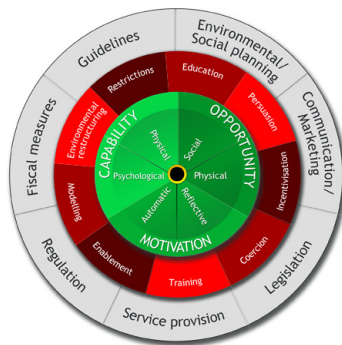
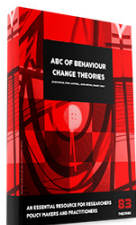
## P1. Theory of Change

### What is a Theory of Change?



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## Behaviour Change Wheel



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The Behaviour Change Wheel

Table 2.9 Matrix of links between intervention functions and policy categories

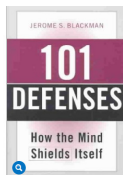
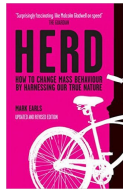
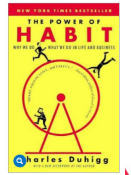
Policy Categories	Intervention functions							
	Education	Persuasion	Incentivisation	Coercion	Training	Restriction	Environmental restructuring	Modelling
Communication/marketing								
Guidelines								
Fiscal measures								
Regulation								
Legislation								
Environ./Social planning								
Service provision								



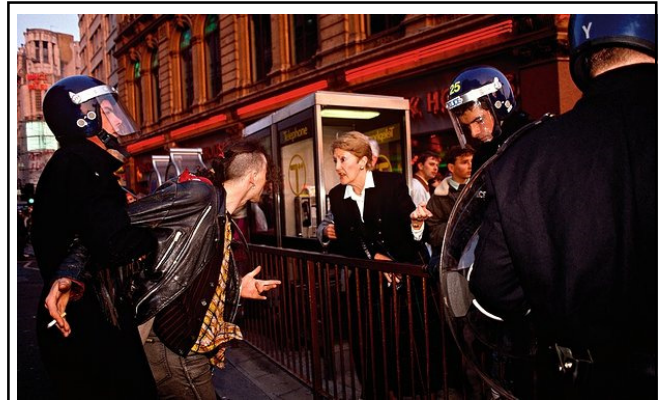
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## P2. The Psychology of change

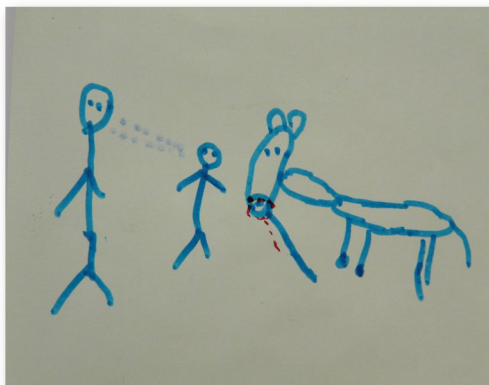
- Autonomous? Influence of others
- How mind works in processing new info
  - What affects our motivation
  - Barriers /beliefs/ frameworks
  - Danger of assumptions
- Relevance: compliance, enforcement, pressure to legislate



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## The assumption trap

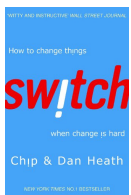
- People are different, legislation is ignored, or acted on for a variety of reasons.
- Assumption mapping (e.g. We might assume people act one way for a reason but is that the case?).
- When we have a good understanding we can better plan enforcement, awareness raising etc.



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## P2. Communicating and compliance

- People are different, and the same
  - The barriers to compliance vary
  - Positive framing and values based comms
- The problems with "do's and don'ts"



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## P2. POC - Communication



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### P3. Environment for change

- Role of legislation? Incentives? Education? Culture? Enabling factors?
- Social marketing – Douglas McKenzie-Mohr model (behaviour, barriers, strategy, pilot etc.).



### P3.Environment for change



#### DIRECT THE RIDER

Follow the Bright Spots  
Script the Critical Moves  
Point to the Destination



#### MOTIVATE THE ELEPHANT

Find the Feeling  
Shrink the Change  
Grow Your People



#### SHAPE THE PATH

Tweak the Environment  
Build Habits  
Rally the Herd



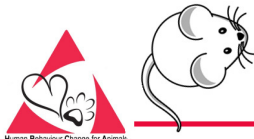
### P3.Environment for change

Social marketing – Douglas McKenzie-Mohr model

Select behaviours, identify barriers/benefits, develop strategies, pilot, tweak, scale up.

Enables the spread of ideas in communities.

BARRIERS	TOOLS
Lack of Motivation	Commitment Norms Incentives
Forget to Act	Prompts
Lack of Social Pressure	Norms
Lack of Knowledge	Communication Social Diffusion
Structural Barriers	Convenience



### P4. Ownership of Change

*"Tell me and I forget, show me and I remember, involve me and I truly understand"*



### P4. Positive Deviance



An approach based on the observation that even though most individuals or groups in a 'community' usually have access to the same resources or face similar challenges, some find better solutions than others.



## Factors for effective enforcement

1. Appropriate legislation (wording, powers, etc.)
2. Supportive government structure and government (e.g. Turkey, govt breaking law)
3. Appropriate consequences for abiding by or breaching the law
4. Clear responsibility for enforcement (Poland NGO, improved 'entry' in AWA2006 for RSPCA)
5. Education (Switzerland 2008 AWA; Milawi, NGO provide education to enforcers)
6. Resources
7. Cultural appropriateness
8. Societal support (Philippines, DM ban not enforced; incentives for enforcement, public reporting in Malaysia)
9. Monitoring mechanisms
10. Procedure for amending policy instruments



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## Summary

Can legislation be a short-cut for HBC? It depends.

If environment is right then yes..

- Enforcement and awareness issues likely
- Best if part of wider context of intervention
- Needs strategy behind supporting effective use and enforcement of law
- Ensures worst extremes avoided
- Retail?

Is legislation the tool of choice? Farm Animal Welfare Council suggested that: "To achieve the levels of animal welfare that people want requires a coordinated approach to the use of policy instruments to achieve desired behavioural change".



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## What we are doing?

Policy level work  
Workshops and events  
Case study database  
Online courses  
Reference library  
Consultancy  
Advice/ input

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